

## DOCKET SECTION

BEFORE THE  
POSTAL RATE COMMISSION  
WASHINGTON, D.C. 20268-0001

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POSTAL RATE COMMISSION  
OFFICE OF THE SECRETARY

POSTAL RATE AND FEE CHANGES, 1997

Docket No. R97-1

**RESPONSES OF UNITED STATES POSTAL SERVICE  
TO INTERROGATORIES OF THE OFFICE OF THE CONSUMER ADVOCATE  
AND MOTION FOR LATE ACCEPTANCE  
(OCA/USPS-54 - 61, 69)  
(September 29, 1997)**

The United States Postal Service hereby provides its responses to the following *interrogatory of the Office of the Consumer Advocate: OCA/USPS-54 through 61 and 69*. The final interrogatory was filed on September 12, 1997. The remainder were filed on September 9, 1997.

Each interrogatory is stated verbatim and is followed by the response.

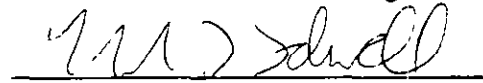
Production of the attached responses required consultation and review involving numerous departments within Postal Service Headquarters, making it impossible, despite due diligence, to prepare these responses in a timely fashion. Furthermore, many of the responses are inter-related, meaning that a delay in the production of one would affect the ability to produce others. As a consequence, these responses are as many as six calendar days late. The Postal Service regrets this delay and any prejudice that may have resulted, but considers it unavoidable under the circumstances.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

By its attorneys:

Daniel J. Foucheaux, Jr.  
Chief Counsel, Ratemaking

A handwritten signature in dark ink, appearing to read "M. T. Tidwell", written over a horizontal line.

Michael T. Tidwell

475 L'Enfant Plaza West, S.W.  
Washington, D.C. 20260-1137  
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September 29, 1997

RESPONSE OF THE UNITED STATES POSTAL SERVICE TO THE  
INTERROGATORIES OF THE OFFICE OF THE CONSUMER ADVOCATE

OCA/USPS-54. For FY 95 and FY96, what is the total volume of prebarcoded BRM? Please cite the source of your information and if the number is calculated, please provide its derivation. Provide citations to or copies of source documents.

Prebarcoded BRM volume, FY 1995, is 942,704,193.  
Prebarcoded BRM volume, FY 1996, is 928,887,475.

FY95 AND FY96 FIRST-CLASS BRM VOLUMES  
AGGREGATED OVER ALL SHAPES (LETTERS, CARDS, IPPS AND FLATS)  
SOURCE: ODIS-HQ350 FILE  
RE: R97-1 (OCA/USPS-54&55)

07:57 Tuesday, September 16, 1997 3

PERIOD	TOTAL FIRST-CLASS VOLUME	BRM VOLUME	BRM VOLUME AS A % OF TOTAL FIRST-CLASS	PREBARCODED BRM VOLUME
FY95	92,980,026,420	1,084,370,279	1.17	942,704,193
FY96	99,122,565,304	1,096,717,597	1.11	928,887,475

RESPONSE OF THE UNITED STATES POSTAL SERVICE TO THE  
INTERROGATORIES OF THE OFFICE OF THE CONSUMER ADVOCATE

OCA/USPS-55. For FY 95 and FY 96, what is the percentage of total First-Class Mail does BRM represent? Please cite the source of your information and if the number is calculated, please provide its derivation. Provide citations to or copies of source documents.

RESPONSE:

The percentage of total First-Class Mail that BRM represents for FY 95 is 1.17%.

The percentage of total First-Class Mail that BRM represents for FY 96 is 1.11%.

FY95 AND FY96 FIRST-CLASS BRM VOLUMES  
AGGREGATED OVER ALL SHAPES (LETTERS, CARDS, IPPS AND FLATS)  
SOURCE: ODIS-HQ350 FILE  
RE: R97-1 (OCA/USPS-54&55)

07:57 Tuesday, September 16, 1997 3

PERIOD	TOTAL FIRST-CLASS VOLUME	BRM VOLUME	BRM VOLUME AS A % OF TOTAL FIRST-CLASS	PREBARCODED BRM VOLUME
FY95	92,980,026,420	1,084,370,279	1.17	942,704,193
FY96	99,122,565,304	1,096,717,597	1.11	928,887,475

RESPONSE OF THE UNITED STATES POSTAL SERVICE TO THE  
INTERROGATORIES OF THE OFFICE OF THE CONSUMER ADVOCATE

OCA/USPS-56. For FY 95 and FY 96, what proportion of total First-Class Mail is letter shaped? Please cite the source of your information and if the number is calculated, please provide its derivation. Provide citations to or copies of source documents.

RESPONSE:

This information has already been provided. Data for FY 95 was provided in Docket No. MC97-2 in LR PCR-2, page III-12 and supported in Part V of the same LR. Data for FY 96 is in LR-H-126, page IV-14 and supported by Appendix A.

RESPONSE OF THE UNITED STATES POSTAL SERVICE TO THE  
INTERROGATORIES OF THE OFFICE OF THE CONSUMER ADVOCATE

OCA/USPS-57. For First Class Mail, the House Hold Diary Study FY 93, Table 193 indicated the volume of First-Class Mail sent by households in a reply envelope. See Docket No. MC95-1, Tr. 27/12782. Please provide the equivalent information of the most current Household Diary Study.

RESPONSE:

Attached is Table 193 for Fiscal Years 1995 of the Household Diary Study. The volume of First-Class Mail sent in a reply envelope is reported in the Total column in the column to the far left. For 1995, that number was 160,800,000 pieces per week. Please note that all figures on the chart are in hundred thousands (add 5 zeros) and represent pieces per week.

Attached is a preliminary Table 193 for Fiscal Years 1996 of the Household Diary Study. The volume of First-Class Mail sent in a reply envelope is reported in the Total column in the column to the far left. For 1996, that number was 141,800,000 pieces per week. Please note that all figures on the chart are in hundred thousands (add 5 zeros) and represent pieces per week.



U.S.P.S. HOUSEHOLD DIARY STUDY - DIARY - FISCAL YEAR 1995 (SEPT. 19, 1994 - SEPT. 17, 1995)

TABLE 193

FIRST-CLASS MAIL SENT

Q .8 - WAS THE ENVELOPE/CARD PROVIDED

(BASED TO FIRST-CLASS MAIL ONLY)

(BASED TO NON-HOLIDAY MAIL ONLY)

FIRST-CLASS MAIL SENT - INDUSTRY

	TOTAL	FINAN	CRED	BANK	SECUR	MONEY	INSUR	REAL	TOTAL	FED	STATE	TOTAL
		CIAL	IT	S & L	ITY	MKT.	ANCE	EST.	GOVT.	ERAL	LOCAL	SOCL.
			CARD	C.U.	BRKR		CD.	MORT				CHAR.
								GAGE				
UNWEIGHTED HOUSEHOLDS	5300	5300	5300	5300	5300	5300	5300	5300	5300	5300	5300	5300
UNWEIGHTED PIECES	11043	2716	1253	569	67	5	598	199	354	108	246	603
WEIGHTED HOUSEHOLDS	983	983	983	983	983	983	983	983	983	983	983	983
	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
WEIGHTED PIECES (BASE)	3164	786	371	156	17	2	164	67	113	37	76	176
	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
I PROVIDED MY OWN MAILING CARD	632	204	55	67	2	2	42	32	43	12	32	67
	20.0	25.9	14.8	43.1	13.9	82.7	25.6	47.7	38.4	31.2	42.0	38.0
	100.0	32.2	8.7	10.6	0.4	0.2	6.7	5.0	6.8	1.8	5.0	10.6
	20.0	6.4	1.7	2.1	0.1	.	1.3	1.0	1.4	0.4	1.0	2.1
A MAILING ENVELOPE/CARD WAS PROVIDED	1608	541	301	79	14	0.	114	29	64	24	41	76
	50.8	68.9	81.2	50.8	83.0	17.3	69.8	44.2	57.1	64.0	53.7	43.3
	100.0	33.7	18.7	4.9	0.9	.	7.1	1.8	4.0	1.5	2.5	4.7
	50.8	17.1	9.5	2.5	0.5	.	3.6	0.9	2.0	0.7	1.3	2.4
DON'T KNOW/NO ANSWER	142	41	15	9	1	-	8	5	5	2	3	33
	4.5	5.3	4.0	6.1	3.1	.	4.6	8.1	4.5	4.8	4.4	18.7
	100.0	29.2	10.5	6.7	0.4	.	5.4	3.8	3.6	1.2	2.3	23.3
	4.5	1.3	0.5	0.3	.	.	0.2	0.2	0.2	0.1	0.1	1.0
NOT INDUSTRY MAIL	782	-	-	-	-	-	-	-	-	-	-	-
	24.7											
	100.0											
	24.7											
MEAN	3.22	0.80	0.37	0.16	0.01	-	0.16	0.07	0.12	0.04	0.07	0.18
STD DEV	6.26	1.83	1.10	0.73	0.22	0.06	0.56	0.39	0.56	0.30	0.42	2.00
STD ERROR	0.09	0.03	0.01	0.01	-	-	0.01	-	0.01	-	-	0.03

U.S.P.S. HOUSEHOLD DIARY STUDY - DIARY - FISCAL YEAR 1996 WITH ADJUSTMENT FACTORS (SEPT. 18, 1995 - SEPT. 15, 1996)  
 TABLE 193  
 FIRST-CLASS MAIL SENT  
 Q 8 - WAS THE ENVELOPE/CARD PROVIDED  
 (BASED TO FIRST-CLASS MAIL ONLY)  
 (BASED TO NON-HOLIDAY MAIL ONLY)

FIRST-CLASS MAIL SENT - INDUSTRY													
	TOTAL	FINAN	CRED	BANK	SECUR	MONEY	INSUR	REAL	TOTAL	FED	STATE	TOTAL	TOTAL
	MAIL	CIAL	IT	S & L	ITY	MKT.	ANCE	EST.	GOVT.	ERAL	LOCAL	SOCL.	MANU
	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
UNWEIGHTED HOUSEHOLDS	5300	5300	5300	5300	5300	5300	5300	5300	5300	5300	5300	5300	5300
UNWEIGHTED PIECES	9823	2460	1223	421	54	12	533	171	295	100	193	539	139
WEIGHTED HOUSEHOLDS	996	996	996	996	996	996	996	996	996	996	996	996	996
	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
WEIGHTED PIECES (BASE)	2614	652	320	110	19	3	140	43	83	35	48	142	37
	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
I PROVIDED MY OWN MAILING CARD	485	144	35	47	4	0	35	20	32	13	19	54	22
	18.5	22.1	10.8	42.2	21.1	5.3	25.1	46.4	38.0	36.3	39.4	37.7	60.1
	100.0	29.8	7.1	9.6	0.8		7.3	4.2	6.5	2.6	3.9	11.1	4.6
	18.5	5.5	1.3	1.8	0.2		1.3	0.8	1.2	0.5	0.7	2.1	0.8
A MAILING ENVELOPE/CARD WAS PROVIDED	1418	494	282	58	15	3	100	23	49	20	29	84	14
	54.2	75.8	88.3	52.9	78.9	94.7	71.7	53.0	59.1	57.5	60.0	58.7	37.1
	100.0	34.8	19.9	4.1	1.0	0.2	7.1	1.6	3.5	1.4	2.0	5.9	1.0
	54.2	18.9	10.8	2.2	0.6	0.1	3.8	0.9	1.9	0.8	1.1	3.2	0.5
DON'T KNOW/NO ANSWER	69	14	3	5	-	-	5	0	2	2	0	5	1
	2.6	2.1	0.9	4.9			3.2	0.6	2.9	6.1	0.6	3.7	2.8
	100.0	19.9	4.3	7.9			6.5	0.4	3.5	3.1	0.4	7.6	1.5
	2.6	0.5	0.1	0.2			0.2		0.1	0.1		0.2	
NOT INDUSTRY MAIL	643	-	-	-	-	-	-	-	-	-	-	-	-
	24.6												
	100.0												
	24.6												
MEAN	2.63	0.65	0.32	0.11	0.01	-	0.14	0.04	0.08	0.04	0.04	0.14	0.04
STD DEV	4.75	1.48	0.93	0.46	0.19	0.10	0.52	0.25	0.46	0.29	0.32	0.90	0.26
STD ERROR	0.07	0.01	0.01	0.01	-	-	0.01	-	0.01	-	-	0.01	-

CHILTON RESEARCH SERVICES NO 5746

APRIL 1997

WEIGHTED NUMBERS ARE REPORTED IN HUNDRED THOUSANDS

RESPONSE OF THE UNITED STATES POSTAL SERVICE TO THE  
INTERROGATORIES OF THE OFFICE OF THE CONSUMER ADVOCATE

OCA/USPS-58. For FY 95 and FY 96, please provide the number of First-Class reply envelopes sent by households to nonhouseholds that were prebarcoded. If the number is calculated, please provide the derivation and cite all sources referenced.

RESPONSE:

Attached is Table 194 for Fiscal Years 1995 of the Household Diary Study, which gives the number of pieces per week that a household sends in a prebarcoded reply envelope. For 1995, that number was 99,200,000 pieces per week .

Please note that all figures on the chart are in hundred thousands (add 5 zeros) and represent pieces per week.

Attached is a preliminary Table 194 for Fiscal Years 1996 of the Household Diary Study, which gives the number of pieces per week that a household sends in a prebarcoded reply envelope. For 1996, that number was 84,400,000 pieces per week . Please note that all figures on the chart are in hundred thousands (add 5 zeros) and represent pieces per week.

U.S. P. S. HOUSEHOLD DIARY STUDY - DIARY - FISCAL YEAR 1995 (SEPT. 19, 1994 - SEPT. 17, 1995)

TABLE 194

FIRST-CLASS MAIL SENT

Q. 9 - DID MAILING ENVELOPE/CARD PROVIDED HAVE BAR CODES PRINTED ACROSS THE FRONT

(ONLY ANSWERED IF A MAILING ENVELOPE/CARD WAS PROVIDED)

(BASED TO FIRST-CLASS MAIL ONLY)

(BASED TO NON-HOLIDAY MAIL ONLY)

FIRST-CLASS MAIL SENT - INDUSTRY

	TOTAL FINAN CIAL	TOTAL CRED IT CARD	TOTAL BANK S & L C U.	TOTAL SECUR ITY BRKR	TOTAL MONEY MKT	TOTAL INSUR ANCE CO.	TOTAL REAL EST. MORT GAGE	TOTAL GOVT.	TOTAL FED ERAL	TOTAL STATE LOCAL	TOTAL SOCIAL CHAR.
UNWEIGHTED HOUSEHOLDS	5300	5300	5300	5300	5300	5300	5300	5300	5300	5300	5300
UNWEIGHTED PIECES	5647	1929	1052	294	58	2	422	89	208	68	140
WEIGHTED HOUSEHOLDS	983	983	983	983	983	983	983	983	983	983	983
WEIGHTED PIECES (BASE)	1608	541	301	79	14	0.	114	29	64	24	41
YES	992	330	184	47	10	0.	70	16	36	17	19
	61.7	60.9	61.2	59.7	67.2	100.0	61.4	54.0	55.6	69.9	47.3
	100.0	33.2	18.6	4.8	1.0		7.1	1.6	3.6	1.7	1.9
	61.7	20.5	11.5	2.9	0.6		4.4	1.0	2.2	1.0	1.2
NO	548	184	102	27	3	-	40	11	24	6	18
	34.0	34.0	34.0	33.9	21.7		34.8	37.5	36.6	25.1	43.3
	100.0	33.6	18.7	4.9	0.6		7.3	2.0	4.3	1.1	3.2
	34.0	11.4	6.4	1.7	0.2		2.5	0.7	1.5	0.4	1.1
DON'T KNOW/NO ANSWER	69	28	14	5	2	-	4	2	5	1	4
	4.3	5.1	4.7	6.4	11.0		3.7	8.4	7.7	4.9	9.4
	100.0	40.5	20.8	7.4	2.3		6.2	3.6	7.3	1.7	5.5
	4.3	1.7	0.9	0.3	0.1		0.3	0.2	0.3	0.1	0.2
MEAN	1.63	0.55	0.31	0.07	0.01	-	0.12	0.03	0.06	0.03	0.04
STD DEV	3.19	1.41	0.95	0.56	0.21	0.01	0.46	0.22	0.40	0.22	0.28
STD ERROR	0.04	0.01	0.01	0.01	-	-	0.01	-	-	-	0.01
SIGMA	1608	541	301	79	14	0.	114	29	64	24	41
	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

EACH CELL CONTAINS:  
COUNT  
VERTICAL PERCENT  
HORIZONTAL PERCENT  
CELL PERCENT

U.S.P.S. HOUSEHOLD DIARY STUDY - DIARY - FISCAL YEAR 1996 WITH ADJUSTMENT FACTORS (SEPT. 18, 1995 - SEPT. 15, 1996)

TABLE 194

FIRST-CLASS MAIL SENT

Q 9 - DID MAILING ENVELOPE/CARD PROVIDED HAVE BAR CODES PRINTED ACROSS THE FRONT

(ONLY ANSWERED IF A MAILING ENVELOPE/CARD WAS PROVIDED)

(BASED TO FIRST-CLASS MAIL ONLY)

(BASED TO NON-HOLIDAY MAIL ONLY)

FIRST-CLASS MAIL SENT - INDUSTRY

	TOTAL	FINAN	CRED	BANK	SECUR	MONEY	INSUR	REAL	TOTAL	FED	STATE	TOTAL	TOTAL
		CIAL	IT	S & L	ITY	MKT.	ANCE	EST.	GOVT.	ERAL	LOCAL	SOCL.	MANU
			CARD	C.U.	BRKR		CO.	MORT				CHAR.	TURER
	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
UNWEIGHTED HOUSEHOLDS	5300	5300	5300	5300	5300	5300	5300	5300	5300	5300	5300	5300	5300
UNWEIGHTED PIECES	5305	1829	1065	231	41	11	386	76	166	56	108	318	47
WEIGHTED HOUSEHOLDS	996	996	996	996	996	996	996	996	996	996	996	996	996
	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
WEIGHTED PIECES (BASE)	1418	494	282	58	15	3	100	23	49	20	29	84	14
	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
YES	844	288	162	29	11	1	62	13	30	10	20	42	9
	59.5	58.3	57.4	50.4	77.7	47.7	62.2	56.8	60.8	50.6	68.6	50.0	68.2
	100.0	34.1	19.2	3.5	1.3	0.2	7.4	1.6	3.5	1.2	2.3	4.9	1.1
	59.5	20.3	11.4	2.1	0.8	0.1	4.4	0.9	2.1	0.7	1.4	2.9	0.7
NO	507	182	108	24	3	1	32	9	14	5	8	40	4
	35.8	36.8	38.3	41.4	21.5	22.2	31.7	41.1	27.9	26.5	28.3	48.3	30.8
	100.0	35.8	21.3	4.8	0.6	0.1	6.3	1.9	2.7	1.1	1.6	7.9	0.8
	35.8	12.8	7.6	1.7	0.2		2.2	0.7	1.0	0.4	0.6	2.8	0.3
DON'T KNOW/NO ANSWER	66	24	12	5	0.	1	6	1	6	5	1	1	0.
	4.7	4.9	4.3	8.1	0.8	30.2	6.1	2.0	11.3	22.8	3.2	1.8	1.0
	100.0	36.6	18.1	7.1	0.2	1.3	9.2	0.7	8.3	7.0	1.4	2.2	0.2
	4.7	1.7	0.8	0.3		0.1	0.4		0.4	0.3	0.1	0.1	
MEAN	1.42	0.50	0.28	0.06	0.01	-	0.10	0.03	0.06	0.01	0.03	0.08	0.01
STD DEV	2.96	1.28	0.86	0.32	0.18	0.10	0.43	0.18	0.32	0.19	0.24	0.61	0.15
STD ERROR	0.04	0.01	0.01	-	-	-	0.01	-	-	-	-	0.01	-
SIGMA	1418	494	282	58	15	3	100	23	49	20	29	84	14
	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

EACH CELL CONTAINS:  
COUNT  
VERTICAL PERCENT  
HORIZONTAL PERCENT  
CELL PERCENT

RESPONSE OF THE UNITED STATES POSTAL SERVICE TO THE  
INTERROGATORIES OF THE OFFICE OF THE CONSUMER ADVOCATE

OCA/USPS-59. For FY 95 an FY 96, please update the information provided in Docket No. MC95-1, in response to OCA/ USPS-74, Tr. 27/12871.

RESPONSE:

Attached is table 193 from the FY 1995 and preliminary FY 1996 Household Diary Study for both holiday and nonholiday mail, which are the tables you requested in MC95-1, in response to OCA/USPS-74, Tr. 27/12871. Please note that all figures on the chart are in hundred thousands (add 5 zeros) and represent pieces per week.

U.S.P.S. HOUSEHOLD DIARY STUDY - DIARY - FISCAL YEAR 1995 (SEPT. 19, 1994 - SEPT. 17, 1995)

TABLE 193  
FIRST-CLASS MAIL SENT  
Q 8 - WAS THE ENVELOPE/CARD PROVIDED  
(BASED TO FIRST-CLASS MAIL ONLY)  
(BASED TO NON-HOLIDAY MAIL ONLY)

FIRST-CLASS MAIL SENT - INDUSTRY												
	TOTAL	FINAN	CRED	IT S & L	SECUR	MONEY	INSUR	REAL	TOTAL	FED	STATE	TOTAL
		CIAL	CARD	C.U.	ITY	MKT.	ANCE	EST.	GOVT.	ERAL	LOCAL	SOCL.
	*****	*****	*****	*****	*****	*****	*****	*****	*****	*****	*****	*****
UNWEIGHTED HOUSEHOLDS	5300	5300	5300	5300	5300	5300	5300	5300	5300	5300	5300	5300
UNWEIGHTED PIECES	11043	2716	1253	569	67	5	598	199	354	108	246	603
WEIGHTED HOUSEHOLDS	983	983	983	983	983	983	983	983	983	983	983	983
	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
WEIGHTED PIECES (BASE)	3164	786	371	156	17	2	164	67	113	37	76	176
	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
I PROVIDED MY OWN MAILING CARD	632	204	55	67	2	2	42	32	43	12	32	67
	20.0	25.9	14.8	43.1	13.9	82.7	25.6	47.7	38.4	31.2	42.0	38.0
	100.0	32.2	8.7	10.6	0.4	0.2	6.7	5.0	6.8	1.8	5.0	10.6
	20.0	6.4	1.7	2.1	0.1	.	1.3	1.0	1.4	0.4	1.0	2.1
A MAILING ENVELOPE/CARD WAS PROVIDED	1608	541	301	79	14	0.	114	29	64	24	41	76
	50.8	68.9	81.2	50.8	83.0	17.3	69.8	44.2	57.1	64.0	53.7	43.3
	100.0	33.7	18.7	4.9	0.9		7.1	1.8	4.0	1.5	2.5	4.7
	50.8	17.1	9.5	2.5	0.5	.	3.6	0.9	2.0	0.7	1.3	2.4
DON'T KNOW/NO ANSWER	142	41	15	9	1	-	8	5	5	2	3	33
	4.5	5.3	4.0	6.1	3.1		4.6	8.1	4.5	4.8	4.4	18.7
	100.0	29.2	10.5	6.7	0.4		5.4	3.8	3.6	1.2	2.3	23.3
	4.5	1.3	0.5	0.3	.		0.2	0.2	0.2	0.1	0.1	1.0
NOT INDUSTRY MAIL	782	-	-	-	-	-	-	-	-	-	-	-
	24.7											
	100.0											
	24.7											
MEAN	3.22	0.80	0.37	0.16	0.01	-	0.16	0.07	0.12	0.04	0.07	0.18
STD DEV	6.26	1.83	1.10	0.73	0.22	0.06	0.56	0.39	0.56	0.30	0.42	2.00
STD ERROR	0.09	0.03	0.01	0.01	-	-	0.01	-	0.01	-	-	0.03

U.S.P.S. HOUSEHOLD DIARY STUDY - DIARY - FISCAL YEAR 1995 (SEPT. 19, 1994 - SEPT. 17, 1995)

TABLE 193

FIRST-CLASS MAIL SENT

Q. 8 - WAS THE ENVELOPE/CARD PROVIDED

(BASED TO FIRST-CLASS MAIL ONLY)

(BASED TO HOLIDAY MAIL ONLY)

FIRST-CLASS MAIL SENT - INDUSTRY

	TOTAL	TOTAL	PHONE	ELEC.	MEDI	OTHER	LEI	CABLE	COMPU		GAR
		SER	CO.	GAS	CAL	PROF.	SURE	TV	TER	CRAFT	BAGE/
	TOTAL	VICES		WATER			SERV		REL	SMAN	TRASH
	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
UNWEIGHTED HOUSEHOLDS	5300	5300	5300	5300	5300	5300	5300	5300	5300	5300	5300
UNWEIGHTED PIECES	2652	-	-	-	-	-	-	-	-	-	-
WEIGHTED HOUSEHOLDS	983	983	983	983	983	983	983	983	983	983	983
	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
WEIGHTED PIECES (BASE)	477	-	-	-	-	-	-	-	-	-	-
	100.0										
I PROVIDED MY OWN MAILING CARD	-	-	-	-	-	-	-	-	-	-	-
A MAILING ENVELOPE/CARD WAS PROVIDED	-	-	-	-	-	-	-	-	-	-	-
DON'T KNOW/NO ANSWER	-	-	-	-	-	-	-	-	-	-	-
NOT INDUSTRY MAIL	477	-	-	-	-	-	-	-	-	-	-
	100.0										
	100.0										
	100.0										
MEAN	0.48	-	-	-	-	-	-	-	-	-	-
STD DEV	4.45	-	-	-	-	-	-	-	-	-	-
STD ERROR	0.06	-	-	-	-	-	-	-	-	-	-
SIGMA	477	-	-	-	-	-	-	-	-	-	-
	100.0										
EACH CELL CONTAINS:											
COUNT											
VERTICAL PERCENT											
HORIZONTAL PERCENT											
CELL PERCENT											



U.S.P.S. HOUSEHOLD DIARY STUDY - DIARY - FISCAL YEAR 1996 WITH ADJUSTMENT FACTORS (SEPT 18, 1995 - SEPT. 15, 1996)  
 TABLE 193  
 FIRST-CLASS MAIL SENT  
 Q 8 - WAS THE ENVELOPE/CARD PROVIDED  
 (BASED TO FIRST-CLASS MAIL ONLY)  
 (BASED TO NON-HOLIDAY MAIL ONLY)

FIRST-CLASS MAIL SENT - INDUSTRY													
	TOTAL	FINAN	CRED	BANK	SECUR	MONEY	INSUR	REAL	TOTAL	FED	STATE	TOTAL	TOTAL
	CIAL	IT	S & L	ITY	BRKR	MKT	ANCE	EST.	GOVT.	ERAL	LOCAL	SOCL	MANU
			CARD	C.U.			CD	MORT				CHAR.	FAC
								GAGE					TURER
UNWEIGHTED HOUSEHOLDS	5300	5300	5300	5300	5300	5300	5300	5300	5300	5300	5300	5300	5300
UNWEIGHTED PIECES	9823	2460	1223	421	54	12	533	171	295	100	193	539	139
WEIGHTED HOUSEHOLDS	996	996	996	996	996	996	996	996	996	996	996	996	996
	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
WEIGHTED PIECES (BASE)	2614	652	320	110	19	3	140	43	83	35	48	142	37
	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
I PROVIDED MY OWN MAILING CARD	485	144	35	47	4	0.	35	20	32	13	19	54	22
	18.5	22.1	10.8	42.2	21.1	5.3	25.1	46.4	38.0	36.3	39.4	37.7	60.1
	100.0	29.8	7.1	9.6	0.8	.	7.3	4.2	6.5	2.6	3.9	11.1	4.6
	18.5	5.5	1.3	1.8	0.2	.	1.3	0.8	1.2	0.5	0.7	2.1	0.8
A MAILING ENVELOPE/CARD WAS PROVIDED	1418	494	282	58	15	3	100	23	49	20	29	84	14
	54.2	75.8	88.3	52.9	78.9	94.7	71.7	53.0	59.1	57.5	60.0	58.7	37.1
	100.0	34.8	19.9	4.1	1.0	0.2	7.1	1.6	3.5	1.4	2.0	5.9	1.0
	54.2	18.9	10.8	2.2	0.6	0.1	3.8	0.9	1.9	0.8	1.1	3.2	0.5
DON'T KNOW/NO ANSWER	69	14	3	5	-	-	5	0.	2	2	0.	5	1
	2.6	2.1	0.9	4.9			3.2	0.6	2.9	6.1	0.6	3.7	2.8
	100.0	19.9	4.3	7.9			6.5	0.4	3.5	3.1	0.4	7.6	1.5
	2.6	0.5	0.1	0.2			0.2	.	0.1	0.1	.	0.2	.
NOT INDUSTRY MAIL	643	-	-	-	-	-	-	-	-	-	-	-	-
	24.6												
	100.0												
	24.6												
MEAN	2.63	0.65	0.32	0.11	0.01	-	0.14	0.04	0.08	0.04	0.04	0.14	0.04
STD DEV	4.75	1.48	0.93	0.46	0.19	0.10	0.52	0.25	0.46	0.29	0.32	0.90	0.26
STD ERROR	0.07	0.01	0.01	0.01	-	-	0.01	-	0.01	-	-	0.01	-

U S.P.S. HOUSEHOLD DIARY STUDY - DIARY - FISCAL YEAR 1996 WITH ADJUSTMENT FACTORS (SEPT. 18, 1995 - SEPT. 15, 1996)  
 TABLE 193  
 FIRST-CLASS MAIL SENT  
 Q. 8 - WAS THE ENVELOPE/CARD PROVIDED  
 (BASED TO FIRST-CLASS MAIL ONLY)  
 (BASED TO HOLIDAY MAIL ONLY)

FIRST-CLASS MAIL SENT - INDUSTRY													
	TOTAL	TOTAL	CRED	BANK	SECUR		INSUR	REAL				TOTAL	TOTAL
		FINAN	IT	S & L	ITY	MONEY	ANCE	EST.				SOCL.	MANU
		CIAL	CARD	C.U.	BRKR	MKT.	CD	MORT	TOTAL	FED	STATE	CHAR	FAC
								GAGE	GOVT.	ERAL	LOCAL		TURER
UNWEIGHTED HOUSEHOLDS	5300	5300	5300	5300	5300	5300	5300	5300	5300	5300	5300	5300	5300
UNWEIGHTED PIECES	2121	-	-	-	-	-	-	-	-	-	-	-	-
WEIGHTED HOUSEHOLDS	996	996	996	996	996	996	996	996	996	996	996	996	996
	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
WEIGHTED PIECES (BASE)	411	-	-	-	-	-	-	-	-	-	-	-	-
	100.0												
I PROVIDED MY OWN MAILING CARD	-	-	-	-	-	-	-	-	-	-	-	-	-
A MAILING ENVELOPE/CARD WAS PROVIDED	-	-	-	-	-	-	-	-	-	-	-	-	-
DON'T KNOW/NO ANSWER	-	-	-	-	-	-	-	-	-	-	-	-	-
NOT INDUSTRY MAIL	411	-	-	-	-	-	-	-	-	-	-	-	-
	100.0												
	100.0												
	100.0												
MEAN	0.42	-	-	-	-	-	-	-	-	-	-	-	-
STD DEV	4.31	-	-	-	-	-	-	-	-	-	-	-	-
STD ERROR	0.07	-	-	-	-	-	-	-	-	-	-	-	-
SIGMA	411	-	-	-	-	-	-	-	-	-	-	-	-
	100.0												
EACH CELL CONTAINS:													
COUNT													
VERTICAL PERCENT													
HORIZONTAL PERCENT													
CELL PERCENT													

RESPONSE OF THE UNITED STATES POSTAL SERVICE TO THE  
INTERROGATORIES OF THE OFFICE OF THE CONSUMER ADVOCATE

OCA/USPS-60. For FY 95 and FY 96, please update the information provided in  
Docket No. MC95-1, is response to OCA/USPS-115, TR.27/12924.

RESPONSE:

	FY 1995	FY 1996
Advance Deposit		
(a) First-Class - Prebarcoded	662,346	512,736
(b) First-Class - Other	521,395	414,614
(c) Priority	4,340	4,348
Non-Advance Deposit		
(d) First-Class	61,855	59,819
(e) Priority	545	312
(f) Total BRM	1,250,482	991,829
(g) Total First-Class BRM	1,245,597	987,169
Prebarcoded BRM/Total BRM (a/f)	52.97%	51.70%
Prebarcoded/Total First-Class BRM (a/g)	53.17%	51.94%

RESPONSE OF THE UNITED STATES POSTAL SERVICE TO THE  
INTERROGATORIES OF THE OFFICE OF THE CONSUMER ADVOCATE

OCA/USPS-61. For FY 95 and FY96, please update the information provided in  
Docket No. MC-95-1, in response to UPS/USPS-6, Tr. 27/13025-13027.

RESPONSE:

See attached.

ORIGIN-DESTINATION INFORMATION SYSTEM  
PERCENTAGE OF MAIL BY SHAPE FOR EACH CLASS/RATE CATEGORY

POSTAL FISCAL YEAR 1995

RATECAT	LETTERS	CARDS	IPPS	FLATS	PARCELS	TOTAL
FIRST-SINGLE PIECE	86.27	5.58	0.87	7.28	0.00	100.00
FIRST-CARRIER ROUTE	86.98	10.72	0.65	1.65	0.00	100.00
FIRST-OTHER PRESORT	94.44	4.35	0.06	1.15	0.00	100.00
PRIORITY MAIL	0.55	0.12	11.84	38.98	48.51	100.00
THIRD-SINGLE PIECE	28.29	3.59	26.51	41.61	0.00	100.00
THIRD-BULK REG CARRIER RT	37.17	4.76	0.41	57.67	0.00	100.00
THIRD-BULK REG OTHER PRES	59.92	2.32	2.39	35.37	0.00	100.00
THIRD-BULK NON CARRIER RT	68.57	3.96	0.37	27.09	0.00	100.00
THIRD-BULK NON OTHER PRES	79.12	2.58	0.64	17.67	0.00	100.00
OTHER FOURTH	0.00	0.00	17.10	16.01	66.89	100.00
PARCEL POST	0.00	0.00	0.00	3.93	96.07	100.00

SOURCES: ODIS UNIVERSAL DATA SETS (UDS)  
PRODUCED BY REVENUE, VOLUME & PERFORMANCE MEASUREMENT

ORIGIN-DESTINATION INFORMATION SYSTEM  
PERCENTAGE OF MAIL BY SHAPE FOR EACH CLASS/RATE CATEGORY

POSTAL FISCAL YEAR 1996

RATECAT	LETTERS	CARDS	IPPS	FLATS	PARCELS	TOTAL
FIRST-SINGLE PIECE	85.03	5.84	0.80	8.33	0.00	100.00
FIRST-CARRIER ROUTE	89.11	8.89	0.61	1.40	0.00	100.00
FIRST-OTHER PRESORT	94.35	4.16	0.05	1.44	0.00	100.00
PRIORITY MAIL	0.32	0.09	13.72	36.14	49.72	100.00
THIRD-SINGLE PIECE	38.95	2.17	28.47	30.41	0.00	100.00
THIRD-BULK REG CARRIER RT	39.12	4.17	0.40	56.31	0.00	100.00
THIRD-BULK REG OTHER PRES	59.80	2.16	2.40	35.64	0.00	100.00
THIRD-BULK NON CARRIER RT	72.09	3.02	0.35	24.54	0.00	100.00
THIRD-BULK NON OTHER PRES	79.87	2.17	0.54	17.42	0.00	100.00
OTHER FOURTH	0.00	0.00	18.69	15.67	65.64	100.00
PARCEL POST	0.00	0.00	0.00	2.44	97.56	100.00

SOURCES: ODIS UNIVERSAL DATA SETS (UDS)  
PRODUCED BY REVENUE, VOLUME & PERFORMANCE MEASUREMENT

RESPONSE OF THE UNITED STATES POSTAL SERVICE TO THE  
INTERROGATORIES OF THE OFFICE OF THE CONSUMER ADVOCATE

OCA/USPS-69. Please list all reports, studies, surveys, and memoranda prepared by the Consumer Advocate's office on or after January 1, 1995, whose subject matter, in whole or in part, relates to postage rate proposals, fee proposals, or mail classification proposals, raised by the Postal Service in this docket. Exclude from the response any memoranda relating solely to an individual consumer's complaint, or any documents relating to complaints about mail delivery service from specific postal facilities.

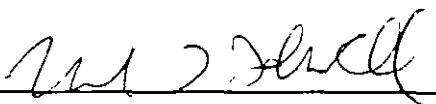
- a. For each item on the list, provide a brief description of the contents of the item.
- b. For each item on the list related to insurance, provide the documents.

RESPONSE:

The office of the Consumer Advocate has prepared no reports, studies, surveys or memoranda which meets the above definition.

## CERTIFICATE OF SERVICE

I hereby certify that I have this day served the foregoing document upon all participants of record in this proceeding in accordance with section 12 of the Rules of Practice on my mother's birthday.

  
Michael T. Tidwell

475 L'Enfant Plaza West, S.W.  
Washington, D.C. 20260-1137  
September 29, 1997